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Monday, November 20, 2017

Dear AUMA-USA Sales Representatives,

After 26 years of managing our outside sales team, I am pleased to inform you that Tony Pecora has been promoted to VP of Business Development. As VP of Business Development, Tony will focus on national and international opportunities with strategic accounts.

Justin Ledger will now be the North American Sales Director for AUMA-USA. Under his new role, Justin will manage the entire sales team - both the inside and outside sales, along with our Product Marketing group. Under Justin's leadership we look forward to continued success and future growth.

Larry Stoltz has been promoted to Industry Manager, Water and Power. Along with his current duties as our South East Regional Sales Manager, Larry will be working with the Product Marketing group and AUMA's International Water and Power teams assessing the product/marketing needs for the North American markets.

I would like to take this time to personally congratulate Tony on 26 years of managing our sales organization. Without his hard work, dedication, and personal sacrifices AUMA would not be in the position it is in today. This is a milestone transition for our organization as well as for Tony and Justin.

We look forward to working with each of you under this new structure for mutual success. Please join me in congratulating Tony, Justin and Larry on their promotions.

Kind regards,

Matt Thiel

Matt Thiel President